

## **MARKETING**

The Marketing major prepares students to identify consumers' needs and wants, to manage products and services that provide value to the user, and to meet the organization's objectives. Students study the principles that lead to sound marketing decisions. At the conclusion of the program, students will be able to analyze research data to identify target markets and to determine the impact of social, situational, and individual influences on consumers' decisions. Students will also able to evaluate marketing plans that promote a brand and provide a cohesive message to a customer. Marketing students may enroll in the 4+1 MBA program during their senior year. This option enables students to graduate with two degrees in five years: a Bachelor of Science in Marketing degree and a Master of Business Administration.

# \$1,500

### MOORE-ECKEL SCHOLARSHIP

Incoming first-year students majoring in business may be eligible for this scholarship. To see eligibility requirements and other available scholarships, visit msj.edu/scholarships.

# EARN YOUR BACHELOR'S & MASTER'S

# DEGREES WITH ONLY ONE EXTRA YEAR

The 4+1 MBA program combines the undergraduate degree and the Master's degree and is open to business and non-business majors. For more information, contact mba@msj.edu.

#### BEYOND THE CLASSROOM

#### HANDS-ON EXPERIENCE

Co-op and Service
Learning immerse
students in the real
world and provide rich
opportunities for experiential learning
and the application of skills and
knowledge learned in the classroom.
Students work with a faculty mentor
and an industry professional in a
variety of businesses and non-profit
organizations.



MSJ Baccalaureate and Master's degrees in Business programs are accredited by the Accreditation Council for Business Schools and Programs.





#### **SCAN TO FIND:**

- Featured courses
- Program requirements and more!

**PLANNING** 



# MOUNT ST. JOSEPH UNIVERSITY®

**SCHOOL OF BUSINESS & COMMUNICATION** 

Office of Admission 513-244-4531 | 800-654-9314 msj.edu | admission@msj.edu School of Business 513-244-4918 bizmount@msj.edu

## MARKETING MAJOR - BACHELOR OF ARTS

FIRST YEAR-SEMESTER #1	FIRST YEAR- SEMESTER #2		UNIVERSITY CORE		
FYE 101 First-Year Experience 1	ECO 211/ECO 212 Macro-/Micro-		COMMON GOOD		
ECO 211/ECO 212 Macro-/Micro-	Economics	3	CORE 115 Common Ground	Code COR	
Economics 3	MKT 300 Principles of Marketing	3	Justice & the Common Good	Code JCG	
MTH 174* Statistics I 3	MTH 180*/MTH 193 Math for		Ethics	Code CE	
CORE 115 Common Ground 3	Business or Calculus I	3 or 4	Experiential Learning	Code EXP	
COM 100/ENG 101 3	COM 100/ ENG 101	3	Core Capstone	Code CCP	
SOC 103 Our Social World 3	Core Requirement	3	HUMANITIES		
			Speech (COM 100)	Code C	
SECOND YEAR-SEMESTER #1	SECOND YEAR-SEMESTER #	<u>#2</u>	Writing (ENG 101)	Code C	
ACC 213 Prin of Accounting I -	ACC 214 Prin of Accounting II -		Literature (ENG)	Code CL	
Financial 3	Managerial	3	Art or Music	Code CAM	
BUS 210/ BUS 352 Business Law or	BUS 210/BUS 352 Business Law		History	Code CH	
Bus. Communication 3	or Bus. Communications	3	Religious Studies	Code CR	
MGL 300 Management/Org Beh 3	BUS 240 Research Methods for Bus		Philosophy	Code CP	
Core Requirement 3	Decision Making	3	SCIENCES		
Core Requirement 3	Business Ethics Option#	3	Biology/Chemistry/Physics + I	Lab Code CN	
CED 220 Found of Professionalism 1	Core Requirement	3	Mathematics	Code CMA	
			SOC 103 Our Social World	Code CS	
THIRD YEAR-SEMESTER #1	THIRD YEAR-SEMESTER #2				
MKT 365 Consumer Behavior 3	MKT 415 Marketing Research	3	Choose one discipli	ne:	
MKT Elective 3	MKT 420 Marketing Management	3	ECO 212 Microeconomics	Code CEP	
FIN 300 Corporate Finance 3	Core Requirement	3	PSY 103 Psychology	Code CEP	
Core Science Requirement 4	Core Requirement	3	, ,		
Core Requirement 3	Elective	3	BUSINESS CORE		
			# Ethics elective options:		
FOURTH YEAR-SEMESTER #1 FOURTH YEAR-SEMESTER #2		ETH: REL 251 Business Ethics (3) E/CE			
MKT 371 International Marketing 3	BUS 498 Entrepreneurship & New		or		
MKT Elective 3	Venture Creation	3	ETH: PHI 397 Ethical Conduct of Business		
Elective 3	Core Capstone	3	(3) E/CE		
BUS 505** Legal & Ethical	MGT 585** Understanding & Managing NOTES				
Responsibility or Elective 3	Others or Elective 3		Students are encouraged to take Business		
BUS 510** Social Responsibility for					
Managers or Elective 3	Elective	3	440		
_	Elective 3		**Courses for 4+1 MBA students.		
		*S		*Students must have an appropriate math	
			placement or complete MTH 0	98.	
				_	
			One core requirement will be a four-credit		
			hour natural science course wi	th lab.	
4+1 MBA SEMESTER # 1					
MGT 602 Leadership in	ACC 600 Managerial Accounting	3	120 credit hours minimum needed to		
Organizations 3	BUS 606 MBA Seminar II	3	graduate		
BUS 604 MBA Seminar I 3	MGT 603 Project & Operations				
ECO 600 Global Economic Issues 3	Management	fanagement 3 **Curriculum Guide does not replace			
FIN 610 Managerial Finance 3	MGT 607 Strategic Management	GT 607 Strategic Management 3 advisement by a faculty member within the			
			Marketing program**		
			A = = = = = = = = = = = = = = = = = = =	ed by CK on 3.12.20	

Approved by CK on 3.12.2025



513-244-4200 www.msj.edu

Mount St. Joseph University ("the University") is committed to providing an educational and employment environment free from discrimination or harassment on the basis of race, color, national origin, religion, sex, age, disability, sexual orientation, gender identity, veteran status or other minority or protected status. This commitment extends to the University's administration of its admission, financial aid, employment, and academic policies, as well as the University's athletic programs and other University-administered programs, services, and activities.

The University as designated the Vice President of Compliance Risk and Legal Affairs/Ceneral Counsel/Title IX Coordinator, (513) 244-4393, as the individual responsible for responding to inquiries, addressing complaints, and coordinating compliance with its responsibilities under Title IX of the Education Amendments of 1972 and other related federal and state civil rights laws. The University has designated the Chief Human Resources Officer, (513) 244-4979, as the individual responsible for responding to inquiries, issues, or complaints relating to discriminatory, harassing, or retaliatory conduct related to race, color, national origin, religion, age, disability, veteran status or any other legally protected status. The University has designated the Associate Provost for Academic Affairs, (513) 244-4614, as the individual responsible for responding for addressing formal complaints regarding compliance with its responsibilities under Section 504 of the Rehabilitation Act of 1973. 09-WO-002903